

NRF REVIEW

ARIMA Procedure

Conditional Least Squares Estimation

| Parameter | Estimate | Approx. Std Error | T Ratio | Lag |
|-----------|----------|----------------------|---------|-----|
| MU | 4.77806 | 0.76450 | 6.25 | 0 |
| AR1,1 | 0.22152 | 0.17032 | 1.30 | 1 |
| AR1,2 | 0.38657 | 0.17501 | 2.21 | 2 |

Constant Estimate = 1.37255556

Variance Estimate = 3.48469615

Std Error Estimate = 1.86673409

AIC = 137.701275*

SBC = 142.190798*

Number of Residuals= 33

* Does not include log determinant.

NRF REVIEW

ARIMA Procedure

Correlations of the Estimates

| Parameter | MU | AR1,1 | AR1,2 |
|-----------|--------|--------|--------|
| MU | 1.000 | -0.092 | -0.192 |
| AR1,1 | -0.092 | 1.000 | -0.347 |
| AR1,2 | -0.192 | -0.347 | 1.000 |

NRF REVIEW

ARIMA Procedure

Autocorrelation Check of Residuals

| To Lag | Chi Square | DF | Prob | Autocorrelations | | | | | | |
|-----------|---------------|----|-------|------------------|--------|--------|--------|--------|--------|--|
| 6 | 8.08 | 4 | 0.089 | -0.093 | -0.111 | 0.163 | 0.217 | 0.185 | -0.265 | |
| 12 | 12.78 | 10 | 0.236 | -0.026 | 0.228 | 0.005 | -0.161 | -0.130 | -0.036 | |
| 18 | 17.00 | 16 | 0.386 | 0.059 | -0.192 | -0.088 | -0.075 | 0.062 | -0.090 | |
| 24 | 19.53 | 22 | 0.612 | -0.018 | -0.078 | -0.027 | 0.107 | -0.077 | -0.010 | |

NRF REVIEW

ARIMA Procedure

Model for variable USPRICE

Estimated Mean - 4.77806451

Autoregressive Factors

Factor 1: $1 - 0.22152 B^{**}(1) - 0.38657 B^{**}(2)$

NRF REVIEW

ARIMA Procedure

Name of variable = TELECOM.

Mean of working series = 4.671212

Standard deviation = 3.871392

Number of observations = 33

Autocorrelations

| Lag | Covariance | Correlation | -1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 1 |
|-----|------------|-------------|----|---|---|---|---|---|---|---|---|---|---|--------|---|---|---|---|---|---|---|---|---|
| 0 | 14.987677 | 1.00000 | | | | | | | | | | | | ***** | | | | | | | | | |
| 1 | 4.213701 | 0.28114 | | | | | | | | . | | | | *****. | | | | | | | | | |
| 2 | 2.372121 | 0.15827 | | | | | | | | . | | | | *** | | | | | | | | | |

“.” marks two standard errors

NRF REVIEW

ARIMA Procedure

Inverse Autocorrelations

| Lag | Correlation | -1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 1 |
|-----|-------------|----|---|---|---|---|---|---|---|------|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | -0.21879 | | | | | | | | . | **** | | | | | | . | | | | | | |
| 2 | -0.08014 | | | | | | | | . | ** | | | | | | . | | | | | | |

Partial Autocorrelations

| Lag | Correlation | -1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 1 |
|-----|-------------|----|---|---|---|---|---|---|---|---|---|---|--------|---|---|---|---|---|---|---|---|---|
| 1 | 0.28114 | | | | | | | | . | | | | *****. | | | | | | | | | |
| 2 | 0.08603 | | | | | | | | . | | | | ** | | . | | | | | | | |

NRF REVIEW

ARIMA Procedure

Conditional Least Squares Estimation

| Parameter | Estimate | Approx. Std Error | T Ratio | Lag |
|-----------|----------|----------------------|---------|-----|
| MU | 4.60116 | 1.00943 | 4.56 | 0 |
| AR1,1 | 0.25666 | 0.18198 | 1.41 | 1 |
| AR1,2 | 0.08930 | 0.18411 | 0.49 | 2 |

Constant Estimate = 3.00931497

Variance Estimate = 15.0645196

Std Error Estimate = 3.88130385

AIC = 186.012003*

SBC = 190.501525*

Number of Residuals= 33

* Does not include log determinant.

NRF REVIEW

ARIMA Procedure

Correlations of the Estimates

| Parameter | MU | AR1,1 | AR1,2 |
|------------------|-----------|--------------|--------------|
| MU | 1.000 | -0.004 | -0.041 |
| AR1,1 | -0.004 | 1.000 | -0.283 |
| AR1,2 | -0.041 | -0.283 | 1.000 |

NRF REVIEW

ARIMA Procedure

Autocorrelation Check of Residuals

| To Lag | Chi Square | DF | Prob | Autocorrelations | | | | | |
|-----------|---------------|----|-------|------------------|--------|--------|--------|--------|--------|
| 6 | 2.79 | 4 | 0.593 | -0.006 | -0.015 | 0.083 | 0.006 | -0.017 | -0.242 |
| 12 | 4.74 | 10 | 0.908 | 0.135 | -0.052 | 0.040 | -0.007 | -0.128 | -0.035 |
| 18 | 10.50 | 16 | 0.839 | -0.210 | -0.027 | 0.064 | -0.165 | -0.121 | -0.010 |
| 24 | 13.15 | 22 | 0.929 | 0.061 | 0.019 | -0.112 | 0.084 | 0.052 | 0.018 |

NRF REVIEW

ARIMA Procedure

Name of variable - DIFF.

Mean of working series = 0.607576

Standard deviation = 3.445018

Number of observations = 33

Autocorrelations

| Lag | Covariance | Correlation | -1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 1 |
|-----|------------|-------------|----|---|---|---|---|---|---|---|-----|---|---|-------|---|---|---|---|---|---|---|---|---|
| 0 | 11.868146 | 1.00000 | | | | | | | | | | | | ***** | | | | | | | | | |
| 1 | 1.055075 | 0.08890 | | | | | | | | - | | | | ** | | . | | | | | | | |
| 2 | -1.569459 | -0.13224 | | | | | | | | - | *** | | | | | . | | | | | | | |

"." marks two standard errors

NRF REVIEW

ARIMA Procedure

Inverse Autocorrelations

| Lag | Correlation | -1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 1 |
|-----|-------------|----|---|---|---|---|---|---|---|---|----|-----|---|---|---|---|---|---|---|---|---|---|
| 1 | -0.11239 | | | | | | | | . | | ** | | | | | . | | | | | | |
| 2 | 0.13711 | | | | | | | | . | | | *** | | | | . | | | | | | |

Partial Autocorrelations

| Lag | Correlation | -1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 1 |
|-----|-------------|----|---|---|---|---|---|---|---|-----|---|----|---|---|---|---|---|---|---|---|---|---|
| 1 | 0.08890 | | | | | | | | . | | | ** | | | | . | | | | | | |
| 2 | -0.14126 | | | | | | | | . | *** | | | | | | . | | | | | | |

NRF REVIEW

ARIMA Procedure

Conditional Least Squares Estimation

| Parameter | Estimate | Approx. Std Error | T Ratio | Lag |
|-----------|----------|----------------------|---------|-----|
| MU | 0.61139 | 0.59930 | 1.02 | 0 |
| AR1,1 | 0.10146 | 0.18074 | 0.56 | 1 |
| AR1,2 | -0.14159 | 0.18095 | -0.78 | 2 |

Constant Estimate = 0.63592326

Variance Estimate = 12.6927637

Std Error Estimate = 3.56269051

AIC = 180.358765*

SBC = 184.848287*

Number of Residuals= 33

* Does not include log determinant.

Case No.: I.95-05-047
Exhibit: _____
Witness: Gregory M. Duncan
Date: _____

1 GTE CALIFORNIA INCORPORATED

2 REPLY TESTIMONY OF DR. GREGORY M. DUNCAN

3 Q. Dr. Duncan, what is the purpose of your reply
4 testimony?

5 A. The purpose of my reply testimony is to rebut
6 certain conclusions stated in the direct testimony filed by
7 Dr. Lee Selwyn on behalf of the California Committee for Large
8 Telecommunications Consumers (CCLTC).

9 Q. Have you reviewed the direct testimony Dr. Selwyn?

10 A. Yes. Dr. Selwyn agrees with most of the principles
11 relied upon by Dr. Christensen. However, in contrast to
12 Dr. Christensen, he states that there is a differential
13 between the U.S. input price growth and the local exchange
14 carrier (LEC) input price growth on a going forward basis. In
15 stating this, he relies on a study performed by C. Anthony
16 Bush and Mark Uretsky entitled "Input Prices And Total Factor
17 Productivity" (hereafter "Bush-Uretsky") which appeared as
18 Appendix F in the Federal Communications Commission's (FCC)
19 First Report and Order released April 7, 1995 in CC Docket
20 No. 94-1.

21 Q. Do you agree with the Bush-Uretsky analysis?

22 A. No.

23 Q. Please explain why.

24 A. Bush-Uretsky claim to have found a long run
25 structural change in the relationship between the LEC input
26 price series and the U.S. input price series. If this claim
27 were true, it would overturn accepted economic fact in two

MJ00918A.nrf

- 1 -

1 areas: (1) the microeconomic principle that markets clear,
2 i.e., that input prices in different sectors of the economy
3 must grow at the same rate except for random fluctuations; and
4 (2) the macroeconomic principle that nominal price series are
5 cointegrated, i.e., that they grow at roughly the same rates,
6 differing only by short run random fluctuations. I discussed
7 this at length in my direct testimony at pages 5 through 8.
8 In fact, what Bush-Uretsky discovered was a sequence of
9 irrelevant statistical artifacts which resulted from their
10 misapplying statistical techniques (e.g., testing the wrong
11 hypotheses, use of endogenous explanatory variables, and
12 misuse of dummy variable techniques).

13 Q. How did Bush-Uretsky test the wrong hypothesis?

14 A. The question at hand is whether or not the U.S. LEC
15 input price series deviates from the overall U.S. input price
16 series in the long run. In point of fact, Bush and Uretsky
17 test an entirely different and irrelevant hypothesis: that of
18 whether the relationship between these two series and Moody's
19 Yield On Public Utility Bonds series (hereafter "Moody
20 series") showed any change since divestiture.

21 Bush and Uretsky postulated two relationships
22 between LEC input price changes, U.S. input price changes and
23 Moody's yields on public utility bonds. One relationship was
24 between LEC input prices, the U.S. overall price index and the
25 Moody series. The other relationship was between the
26 differential between the two price input series and the Moody
27 series.

1 Bush and Uretsky's first hypothesis was that the LEC
2 input price change is a linear combination of the U.S. input
3 price series and the Moody series, and that this relationship
4 changed. Their second hypothesis was that the price
5 differential is a linear function of the Moody series and that
6 this relationship changed.

7 Their finding that there is some evidence that there
8 has been a structural change in both relationships is in error
9 as will be shown below. More importantly, it is totally
10 irrelevant. The relationship between baseball ticket prices
11 and LEC input prices has also changed since divestiture;
12 however, such findings tell us nothing about whether there has
13 been a structural change in the relationship between the two
14 input price series themselves.

15 Q. You mentioned two other errors in addition to
16 testing the wrong hypothesis. What were these?

17 A. The first other error is the endogeneity of both the
18 U.S. input price series and the Moody series. An endogenous
19 variable cannot be used as an explanatory variable, but
20 Bush-Uretsky in fact use both as explanatory variables. The
21 reason they are endogenous variables is that they both reflect
22 and are reflected in changes in the LEC input price series.
23 Therefore, these variables must be correlated with the error
24 in the equation, which violates a fundamental requirement for
25 valid regression analyses.

26 Q. Can this error be corrected?

27 A. Yes, and in the process, correction of this error

1 will also eliminate the error previously described, i.e.,
2 testing the wrong hypothesis. These errors can be corrected
3 by dropping the Moody's variable from the regression equation
4 and concentrating on the long run stability of the difference
5 in the price series.

6 Q. What is the remaining other error?

7 A. Yes. The final irremediable error is misuse of
8 dummy variable methodology. Let us for a moment ignore the
9 introduction of the Moody's Yield on Public Utility Bond
10 series, which as explained above is endogenous and biases
11 their results about the stability of the relationship. Let us
12 consider introducing dummy variables to test for changes in
13 structure. While such procedures, properly employed, have a
14 long and happy history, improperly employed, they muddy
15 thinking and yield incorrect results.

16 There are hard rules for performing analysis using
17 dummy variables. Among these is the rule that you cannot look
18 at the data before you decide where the structural break
19 occurred. Another rule is that either there must be a
20 theoretical reason for specifying the structural break at the
21 point where the dummy variable is introduced, or an empirical
22 reason arrived at by examining a wholly independent set of
23 data.

24 Q. You mean you cannot look at your data before
25 deciding which hypothesis to test?

26 A. That is correct. To do so leads to a never ending
27 sequence of adding dummy variables. There is an old story

1 among time series specialists that goes this way. A famous
2 statistician took a set of random numbers and plotted them
3 against time. He then told students that there was a
4 nonrandom pattern in them which could be found. Most of the
5 students found a pattern. The statistician's point was that
6 if you go mining for a result in data, even random data can be
7 made to give it. That is why it is so important to have a
8 theoretical basis for a hypothesis and to ensure the
9 hypothesis is validated on more than a "drop this observation,
10 add that observation" basis.

11 Taking this a little further, if one were to look at
12 the random pattern and "find" a pattern, and insert a dummy
13 variable to account for the pattern, then a test of whether
14 the dummy variable was significant would always be passed.
15 For example, let us say some one finds a positive price
16 differential near the end of a random series, they insert a
17 dummy variable, and find that the coefficient is, say, 2.7.
18 To test this hypothesis one cannot use the same set of data.
19 Instead, one must generate another set of data from the same
20 process, and look at the last corresponding observations. One
21 would test whether these observations had the same 2.7 mean as
22 in the first series.

23 In the Bush-Uretsky method, to test their hypothesis
24 that economic theory is wrong about input prices equalizing
25 across sectors, and the difference between the LEC input price
26 series and the U.S. economy input price series will persist,
27 they must now either wait 10 to 15 years to see if their

1 hypothesis is borne out in the LEC industry, or they must look
2 at a random sample of other sectors and see if in those
3 sectors' prices are adjusting differently than the overall
4 economy input prices. They did neither and in fact proceeded
5 to misuse classical statistical analysis. They fell into the
6 trap of looking for patterns in all the wrong ways.

7 Q. What did they do?

8 A. They introduced a dummy variable that attempts to
9 account for the time since divestiture and regressed the LEC
10 series on the U.S. series, the bond price series and the
11 divestiture series. They found a statistically significant
12 effect of divestiture and concluded that the series are
13 different.

14 Q. Doesn't that prove their point?

15 A. No. All their finding says is that the relationship
16 between the Moody series and the price differential series has
17 changed. They cannot conclude from this that the two price
18 series grow at different rates in the long run or that any
19 observable differences in the series are anything but
20 completely random.

21 Q. How should a proper test be performed to see if the
22 series are the same?

23 A. There are many ways. For example, the analyses
24 performed by Christensen and NERA were one way of performing
25 such a test. I myself would take a different but equivalent
26 approach.

27 First, I would work with the difference between the

1 two price series and see if there is any evidence of long run
2 deviation. The simplest way to do this is to do a time series
3 analysis of the difference in the series to see if the series
4 is both stationary and has a zero mean. This is what I did in
5 my direct testimony. If either is lacking, then we might be
6 suspicious that the two series forming the difference grew at
7 different rates. Of course, as I discussed above, such a
8 finding would be stunning.

9 Such a finding would suggest overturning two whole
10 areas of economics: one that says factor markets equilibrate
11 across output sectors, and consequently, input prices facing
12 producers in one sector, are in the long run, the same as
13 input prices facing producers in another sector, which has the
14 further consequence that the input prices in any sector mimic
15 the input prices in the economy as a whole. The second one
16 says on a macroeconomic level that nominal prices in all
17 sectors should be cointegrated, that is, except for short run
18 deviations, all prices will grow at more or less the same
19 rate, although the rate itself may vary over time.

20 Q. Didn't Bush and Uretsky do this?

21 A. No. While they did look at the differential between
22 the two price series, they committed the same two errors as
23 above. First, they investigate whether there is a stable
24 relationship between the differential input price series and
25 the Moody series; and second, they engage in a game I call
26 "find a place for the dummy variable."

27 Q. Can you give specific examples of this game using

1 their data?

2 A. Yes. Bush-Uretsky chose to break the data at 1984,
3 the year of divestiture. Of course, one could argue as
4 easily, the change was anticipated and the market reacted in
5 1983, so that the break should happen then. If you put the
6 break at 1983, eliminate the endogenous Moody series as an
7 explanatory variable, and test that the pre-divestiture data
8 and post-divestiture data are the same, you cannot reject the
9 hypothesis that markets clear, that is that the series move
10 the same way.

11 Similarly, one might argue that there was a
12 short-run deviation in 1984 through 1988, but that by 1989 the
13 market had adjusted to its new equilibrium and things were
14 back to normal. To test this hypothesis you would introduce
15 two dummy variables, one for the 1984 through 1988 period and
16 one for the 1989 through 1992 period. You would then test
17 whether the 1989 through 1992 period was different than the
18 pre-divestiture period.

19 Finally, one might break the periods at half
20 decades. For example, one might introduce dummies for the
21 first and last parts of each decade since 1970 on the grounds
22 that the technological change in the industry started in 1970,
23 shortly after the Carterfone decision, and that prices
24 fluctuate in five year cycles, according to five year planning
25 periods. Then one would expect the LEC input price series
26 growth to first be higher than the U.S. series as industry
27 geared up to accommodate competition, then for it to be lower,

1 and then to settle down. This would show itself by having an
2 insignificant 1975 through 1979 dummy because no one
3 anticipated competition, a negative 1980 through 1984 dummy as
4 the market geared up for competition, a positive 1985 through
5 1989 dummy as the market begins to shake out and an
6 insignificantly different from zero dummy for the 1990 through
7 1992 period as things return to normal.

8 Q. Have you conducted these tests?

9 A. Yes.

10 Q. And were your suppositions supported?

11 A. Yes. But let me preface telling you about them by
12 saying in performing these tests I am committing the same
13 error I accuse Bush-Uretsky of: that of inserting a dummy
14 variable and testing its effect with no supporting underlying
15 theory or independent theoretical result.

16 In Attachment R1, I perform a test of the hypothesis
17 that the 1983 through 1992 period was different from the 1960
18 through 1982 period. The t-statistic on the D83 variable is
19 .993 indicating there is no evidence to overturn two pillars
20 of economic thought, that markets clear.

21 In Attachment R2, I perform a test of the hypothesis
22 that the data return to normal by 1989. I do this by
23 regressing the input price series difference on two dummy
24 variables: one for the 1984 through 1988 period, and one for
25 the 1989 through 1992 period. A t-test on coefficient on the
26 1989 through 1992 dummy, D89, cannot deny that the price
27 series have returned to a zero difference. The t-statistic on

1 that test was .778.

2 Finally, in Attachment R3, I test the hypothesis
3 that the 1990 through 1992 period is the same as the 1960
4 through 1980 period. Again, a t-test on the 1990 through 1992
5 dummy cannot deny that the 1990 through 1992 period is the
6 same as the 1960 through 1980 period. The t-statistic for
7 this test is -1.051. In all of these tests I used the
8 Bush-Uretsky data, even though I am skeptical of their
9 methodology for obtaining the U.S. price series.

10 Q. Don't your results show a positive differential
11 through the 1984 through 1989 period and doesn't this support
12 the hypothesis relied upon by Bush-Uretsky?

13 A. No. At best it indicates there was a statistically
14 insignificant short run aberration in the difference, probably
15 due to markets adjusting to eliminate the difference.

16 Q. Well, shouldn't that be adjusted for in the
17 "x" factor?

18 A. Absolutely not. To do so means that the California
19 Public Utilities Commission is reacting to the noise in the
20 system. Any quality control engineer will tell you that you
21 do not respond to noise, only real and permanent changes in
22 structure. The same is true for economic systems. Responding
23 to noise gains nothing, is expensive, and may destroy the
24 system.

25 In fact, looking at Attachment R3, it shows the LEC
26 input price growing faster than the U.S. input price index.
27 However, this result is not significantly different from zero,

1 so adjusting the "x" factor downward, as would be consistent
2 with Dr. Selwyn's flawed approach, though it would benefit us,
3 is uncalled for. To do so would simply be responding to noise
4 as Dr. Selwyn has.

5 Q. What then can we conclude about the use of the
6 Bush-Uretsky results in determining whether the LEC input
7 price index differs from the U.S. input price index by more
8 than random fluctuations?

9 A. We can conclude nothing from their analysis because
10 of the errors discussed above. The properly done analysis is
11 the analysis presented in my direct testimony. From that
12 analysis, we can conclude that there is no long run
13 differential between the series and as a consequence there
14 should be no input price adjustment to the "x" factor.
15 Further, the Christensen study can be accepted in totality as
16 a basis for calculating an "x" factor (if the Commission
17 persists in its reliance on an "x" factor).

18 Q. Does this complete your testimony.

19 A. Yes it does.

NRF REVIEW: ATTACHMENT B1

Autoreg Procedure

Dependent Variable = DIFF

Ordinary Least Squares Estimates

| | | | |
|---------------|----------|-----------|----------|
| SSE | 379.388 | DPS | 31 |
| MSE | 12.23574 | Root MSE | 3.497963 |
| SBC | 181.2237 | AIC | 178.2387 |
| Reg Rsq | 0.0815 | Total Reg | 0.0315 |
| Durbin-Watson | 1.8908 | | |

| Variable | DF | B Value | Std Error | t Ratio | Approx Prob |
|-----------|----|------------|-----------|---------|-------------|
| Intercept | 1 | 0.20434783 | 0.7284 | 0.280 | 0.7812 |
| D03 | 1 | 1.33063217 | 1.3258 | 1.004 | 0.3258 |

Estimates of Autocorrelations

Preliminary MSE = 9.858876

Estimates of the Autoregressive Parameters

| Lag | Coefficient | Std Error | t Ratio |
|-----|-------------|------------|----------|
| 6 | 0.37816883 | 0.16881558 | 2.237482 |

NRF REVIEW: ATTACHMENT R1

Yule-Walker Estimates

| | | | |
|----------------------|-----------------|------------------|-----------------|
| SSE | 296.3924 | DFE | 30 |
| MSE | 9.846415 | Root MSE | 3.137794 |
| SBC | 177.7282 | AIC | 173.2367 |
| Reg Rsq | 0.0318 | Total Rsq | 0.2381 |
| Durbin-Watson | 1.8787 | | |

| Variable | DF | B Value | Std Error | t Ratio | Approx Prob |
|------------------|-----------|-------------------|------------------|----------------|--------------------|
| Intercept | 1 | 0.24137214 | 0.5122 | 0.471 | 0.6403 |
| DE9 | 1 | 1.03623924 | 1.0434 | 0.995 | 0.3286 |